



Buzz Butler
Principal, LSV

Michael Stoner
Principal, LSV

Mark Koenig
Partner, Terranomics

Problem:

Client needed to effectively market proposed 57 acre mixed-use project in emerging and growing community of American Canyon to national, regional and local retail tenants.

Solution:

The Terranomics Team of Mark Koenig, John Schaefer, Tina Essegian and Annie Jabuka secured Super Wal-Mart as the anchor tenant leading to explosive leasing of pad and shop spaces to Starbucks, Jamba Juice, Bank of America, T-Mobile, Radio Shack, Panda Express, Payless Shoes, Great Clips, Ono Hawaiian Barbeque, and Roundtable Pizza. This resulted in 70% of project being pre-leased prior to construction completion.

Committed to the North Bay.
Connected to the World.

“We have been very fortunate to have the Terranomics TEAM marketing our Napa Junction mixed-use development. Mark, John, Tina and Annie have provided an unmatched level of dedication, professionalism, experience and commitment to our project. They have been an integral part of our project TEAM from the earliest stages. Not only are we currently using them, we will continue to utilize their services for future projects.”

- Buzz Butler and Michael Stoner, Principals of Lake Street Ventures

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